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Bargains in Planting Stock

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**D. H. UPJOHN, Salem, Oregon**

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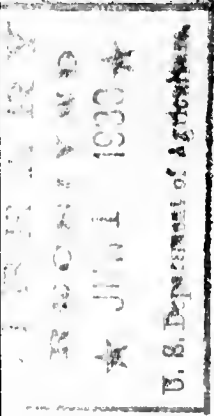
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SALEM, ORE.

Permit No. 155



U. S. Dept. of Agriculture  
Bureau, Plant Indus. Hort.  
Washington, D. C.

# UPJOHN'S DEEP CUT SURPLUS LIST MAY, 1933

OREGON NURSERY LICENSE NO. 251

STATE INSPECTED BULBS

PRINTED IN U. S. A



To Open Insert Finger Between Pages One at a Time and Push Through Center

BARGAINS IN BULBS

## DEEP CUT DEPRESSION PRICES---UPJOHN'S May 1933 Surplus List

Prices given below are all F.O.B. Salem. If you wish Gladiolus sent prepaid double the prices shown. These Gladiolus are of the same fine quality we always produce — but we planted too many and we offer you this chance to profit by our optimism. You probably will not get a chance like this for many years. Stock up with planting stock for the good years ahead if you are a commercial grower. And we're still optimistic that these prices will clear our warehouses slick and clean.

Give second, third and even fourth choices. We've got a lot of bulbs, but at these prices they will move out fast. Or let us substitute varieties if necessary and we'll not disappoint you. Otherwise when out of one size we'll substitute in the next size in proportionate amount.

Cash with order. All bulbs will be sent F.O.B. Salem, transportation charges collect either by express or parcel post, which ever is the best and cheapest way for your order. Shipment made as soon as possible after order received and orders handled in rotation as received.

### PRICED PER 100 — TWENTY-FIVE AT 100 RATE — F.O.B. SALEM

	No. 1 1 1/2 up	No. 2 1 1/4 - 1 1/2	No. 3 1 - 1 1/4	No. 4 3/4 - 1	No. 5 1/2 - 3/4	No. 6 1/4 - 1/2
A. E. Kunderd (K), big salmon rose.....	\$1.20	\$1.00	\$ .80	\$ .60	\$ .40	\$ .20
Aflame (H), large begonia rose.....	1.20	1.00				
Annie Laurie (B), ruffled pink.....		.90	.70	.60	.40	.20
A. B. Kunderd (K), ruffled pink.....			.80	.60		
Apricot Glow (Can), clear apricot.....	1.10	.90	.70	.60	.40	.20
Avalon (K), large ruffled cream.....	1.20	1.00	.80	.60	.40	.20
A. V. Bunce (B), orange yellow.....	1.10	.90	.70	.60	.40	.20
A. W. Hunt (CH.), big orange scarlet.....				.60		
Balboa (Br) apricot pink.....		1.00	.80	.60	.40	.20
Battle Creek (K), violet self.....	1.20	1.00	.80	.60		
Belinde (Hol), early cream yellow.....	1.20	1.00	.80	.60	.40	.20
Bengal Tiger (Pr), red, flaked black.....	1.20	1.00	.80	.60	.40	.20
Betty Joy (B), creamy yellow.....	1.20		.80	.60	.40	.20
Betty Nuthall (Sal), light coral, one of finest grown, a snap at these prices.....	2.00	1.50	1.00	.80	.60	.40
B. L. Smith (K), light lavender.....	1.10	.90	.70	.60	.40	.20
Bobby (K), rose, deep blotch.....	1.20	1.00	.80	.60	.40	.20
Break O' Day (B), early light pink.....	1.10	.90	.70	.60	.40	.20
Capt. Boynton (B), light lavender.....	1.10	.90	.70			
Cardinal Prince (K), deep red.....	1.20	1.00				
Catherine Coleman (C), fine pink.....	1.20	1.00	.80			
Challenger (K), deep red.....	1.20	1.00	.80			
Charles Dickens (Pf), radiant purple, fine.....	1.20	1.00	.80	.60	.40	.20
Chas. Fairbanks (K), bright red.....	1.20	1.00	.80	.60	.40	.20
Copper Bronze (K), that color.....	1.10	.90	.70	.60	.40	.20
Cowee's Scarlet Wonder (C), fine red.....	1.10	.90	.70	.60	.40	.20
Crimson Glow (B), dandy crimson.....		1.00	.80	.60	.40	.20
Crinkles (K), ruffled rose pink.....	1.20	1.00	.80		.40	.20
Damask (Aus), fine rose pink.....	1.20	1.00	.80	.60	.40	
D's American Beauty, rose.....	1.20	1.00				
Dr. F. E. Bennett (D), grand orange scarlet.....	1.20	1.00	.80	.60	.40	.20
Dr. Nelson Shook (K), ruffled rose.....	1.20	1.00	.80	.60	.40	.20
Duchess of York, violet blue.....		1.00	.80	.60		
Elkhart (K), a fine purple.....	1.20	1.00	.80	.60	.40	.20
Evelyn Kirtland (A), tall fine pink.....		1.00	.80	.60	.40	
Evening Glory (K), rose pink.....	1.10	.90	.70	.60	.40	.20
Fairland (K), vermillion.....	1.10	.90	.70	.60	.40	.20
Frank J. McCoy (Br), tall pink.....	4.00	3.20	2.60			
Frank J. Symmes (D), ruffled red.....	1.20	1.00	.80	.60	.40	.20
Geraldine Farrar (D), violet.....	1.20	1.00	.80	.60	.40	.20
Giant Myrtle (K), pink and white.....	1.10	.90	.70	.60	.40	.20
Giant Nymph (C), fine lathe pink.....	1.10	.90	.70	.60	.40	.20
Gladis Plath (D), mallow purple.....	1.20	1.00	.80	.60	.40	.20
Gloriana (C), big orange salmon.....	1.10	.90	.70	.60	.40	.20
Gold Eagle (A), early yellow.....	1.10	.90	.70	.60	.40	.20
Golden Dream (Gr), a grand yellow.....		.90	.70	.60	.40	.20
Golden Frills (K), ruffled yellow.....	1.10	.90	.70	.60	.40	.20
Golden Measure (Kel), deep yellow.....	1.10	.90	.70	.60	.40	.20
Henry Ford (D), large purple.....	1.10	.90	.70	.60	.40	.20
High Nye (A), very tall purplish lavender.....	1.10	.90	.70	.60	.40	.20

## PRICED PER 100 — TWENTY-FIVE AT 100 RATE — F.O.B. SALEM

	No. 1 1½ up	No. 2 1¼-1½	No. 3 1-1¼	No. 4 ¾-1	No. 5 ½-¾	No. 6 ¼-½
Illuminator (GB), carmine red.....		1.00	.80	.60	.40	.20
Imp. Queen of Night (D), very dark maroon.....	1.10	.90	.70	.60	.40	.20
Iwa (Bet) very fine salmon.....	1.10	.90	.70	.60	.40	.20
Jack London (D), fine salmon.....	1.10	.90	.70	.60	.40	.20
Jacoba Von Biejer (Hol), rosy violet purple.....	1.10	.90	.70	.60	.40	.20
Jane Addams (Dec), lavender.....		1.50	1.00	.80		
Joe Coleman (K), ruffled red.....	1.10	.90	.70	.60	.40	.20
John T. Pirie (K), mahogany brown.....	1.10	.90	.70	.60	.40	.20
Jubilee (Kemp), lavender pink.....	5.00	4.00	3.00	2.00		
K's Yellow Wonder (K), nice yellow.....	1.10	.90	.70	.60	.40	.20
Lavender Bride (Br), smoky lavender.....	2.00	1.50	1.00	.80	.60	.40
London Smoke (D), smoky oriental red.....	1.20	1.00	.80	.60	.40	.20
Longfellow (Ded), extra fine pink.....	1.10	.90	.70	.60	.40	.20
Louise (A), large lavender.....	1.10	.90	.70	.60	.40	
Marie Kunderd (K), fine white.....	1.20	1.00	.80	.60		
Marmora (A), fine tall smoky.....	2.00	1.50	1.00	.80		
Marnia (Kemp), beautiful grenadine orange.....	1.20	1.00	.80	.60	.40	.20
Marocco (Pf), very deep maroon.....	3.00	2.00	1.50	1.00		
Mary Frey (GB), lavender, ruby blotch.....		1.00	.80	.60	.40	.20
Mary Jane (K), lavender pink, fine.....	2.00	1.50	1.00			
Masterpiece (K), ruffled rose.....		1.00	.80	.60	.40	.20
Miss Des Moines.....	5.00	4.00	3.00	2.20		
Mother Machree (St), smoky lavender.....	5.00					
Mrs. Calvin Coolidge (K), rose pink.....	1.20	1.00	.80	.60	.40	.20
Mrs. F. C. Peters (F), one of best lavenders.....	1.10	.90	.70	.60	.40	.20
Mrs. F. C. Hornberger, one of best whites.....			.80	.60	.40	.20
Mrs. H. E. Bothin (D), ruffled geranium pink.....	1.10	.90	.70	.60	.40	.20
Mrs. Leon Douglas (D), giant begonia rose.....	1.10	.90	.70	.60	.40	.20
Mrs. M. S. Burk (D), apricot yellow.....	1.10	.90	.70	.60	.40	.20
Mrs. P. W. Sisson (C), fine cameo pink.....	1.10	.90	.70	.60	.40	.20
Mrs. Von Konynenberg (Pf), tall lavender blue.....	1.20	1.00	.80	.60		
Mr. W. H. Phipps (D), LaFrance pink, huge grand Glad.....	1.10	.90	.70	.60	.40	.20
Natalie (K), ruffled salmon.....	1.10	.90	.70	.60	.40	.20
Nancy Hanks (Sal), peach red.....	1.10	.90	.70	.60	.40	.20
Nimrod (Errey), tall dark red.....	1.25					
Nixie (D), wonderful pink.....	1.20	1.00	.80	.60	.40	.20
Nymph (K), ruffled lavender, fine.....	1.20	1.00	.80	.60	.40	.20
Opalescent (Bill), tall rosy lavender.....	1.10	.90	.70	.60	.40	.20
Olive Goodrich (G), large white, pink.....	1.20	1.00	.80	.60	.40	.20
Orange Flame (K), ruffled orange scarlet.....			.80	.60	.40	
Orchid (Sp), lacinated lavender pink.....		.90	.70	.60	.40	.20
Our Selection (Aus), giant red, flaked deeper.....	5.00	4.00	3.00			
Pfitzer's Triumph (Pf), huge orange salmon, grand.....	1.20	1.00	.80	.60	.40	.20
Phaenomen (Pf), pink, yellow throat.....	1.10	.90	.70	.60	.40	.20
Pola Negri (D), yellow and apricot.....		.90	.70	.60	.40	.20
Prof. Keesom (Pf), salmon, flame markings.....		2.00	1.20	.80	.60	.40
Purple Glory (K), giant maroon, one of finest.....	1.10	.90	.70	.60	.40	.20
Purple Queen (K), one of very best purples.....	1.20	1.00	.80	.60	.40	.20
Pythia (K), fine big red.....	1.20	1.00	.80			
Rev. Eubank (Hol), porcelain blue.....	1.20	1.00	.80	.60	.40	.20
Richard Diener (D), fine pink.....	1.10	.90	.70	.60	.40	.20
Robt. J. Kunderd (K), fine red.....	1.10	.90	.70	.60	.40	.20
Romance (K), smoky orange, salmon.....	1.10	.90	.70	.60	.40	.20
Rose Ash (D), ashes of roses.....	1.10	.90	.70	.60	.40	.20
Royal Lavender (Svh), fine lavender.....	5.00					
Ruffled Gold (G), deep ruffled yellow.....	2.00	1.50	1.00	.80	.60	.40
Salbach's Pink (Sal), large geranium pink.....	5.00	3.00				
Sanspareil (Vil), fine apricot pink.....	1.20	1.00	.80	.60		
Saraband (Sal), lovely bordeaux.....		1.00	.80	.60	.40	.20
Scarlano (K), ruffled orange scarlet.....	1.10	.90	.70	.60	.40	.20
Scarlet Princeps (K), cherry red, same as Virginia.....	1.10	.90	.70	.60	.40	.20
Sovereign (Vau), blue, an improved Maron Hulot.....		.90	.70	.60	.40	.20
Spirit of St. Louis (D), carnelian red.....		1.00	.80	.60	.40	.20
Taro (K), fine rose color.....	1.10	.90	.70	.60	.40	.20
Thistle (K), ruffled rose red.....		.90	.70	.60	.40	.20
Titanic (Dec), large magenta.....		.90	.70	.60	.40	.20
Tycko Zang (A), salmon pink.....		.90	.70	.60	.40	.20
Veilchenblau (Pf), violet blue, one of very best.....	1.20	1.00	.80	.60	.40	.20
Victory (Errey), grand red, white blotch.....	4.00	3.00				
Violet Glory (K), ruffled deep violet.....	1.20	1.00	.80	.60	.40	.20
White Giant (Hol), big waxy white.....	1.20	1.00	.80	.60		
Willis E. Fryer (K), large violet.....	1.10	.90	.70	.60	.40	.20
Wm. G. Badger (M), late ruffled pink like Diener.....	1.10	.90	.70	.60	.40	.20
Youell's Favorite (K), late ruffled lavender.....	1.10	.90	.70	.60	.40	.20

## BULBLETS SPECIALLY PRICED

Any Bulblets Listed Below, While They Last, 50c a Quart, FOB Salem

Annie Laurie, Apricot Glow, Avalon, A. V. Bunce, A. W. Hunt, Battle Creek, Belinde, Betty Joy, B. L. Smith, Bobby, Break O' Day Capt. Boynton, Copper Bronze, Damask, Dr. Nelson Shook, Giant Nymph, Gloriana, Gold Eagle, Golden Dream, Golden Frills, Golden Measure, Henry Ford, Improved Queen of the Night, Iwa, Jacoba Van Biejeran, John T. Pirie, Kunderd's Yellow Wonder, Longfellow, Mrs. F. C. Peters, Mrs. Leon Douglas, Mrs. P. W. Sisson, Mr. W. H. Phipps, Nancy Hanks, Opalescent, Pasadena, Richard Diener, Robert J. Kunderd, Romance, Scarlano, Sovereign, Titantic, Tycko Zang, Violet Glory, Willis E. Fryer, William G. Badger, Youell's Favorite.

## SINGLE BULBS FIVE CENTS EACH

If your order amounts to \$1.00 or more either from the main list or from the single bulbs listed below, you may select as many of the bulbs below as you wish at five cents each, F.O.B. Salem. They will be large bulbs of either No. 1 or No. 2 size, and will all be labeled and in separate sacks. Many people like to try out single bulbs to see the bloom before buying in quantity and we give you this unprecedented opportunity. Make your selections from the following: (Please write selections in alphabetical order.)

A. E. Kunderd, Annie Laurie, A. B. Kunderd, Apricot Glow, Avalon, A. V. Bunce, A. W. Hunt, Balboa, Battle Creek, Belinde, Bengal Tiger, Betty Compson, Betty Joy, Betty Nuthall, Black Pansy, Blanche Bolinger, B. L. Smith, Blushing Beauty, Bobby, Break O' Day, Capt. Boynton, Cardinal Prince, Challenger, Charles Dickens, Charles Fairbanks, Copper Bronze, Cowee's Scarlet Wonder, Crimson Glow, Crinkles, Damask, D's American Beauty, Dr. F. E. Bennett, Dr. Nelson Shook, Dunchess of York, Elkhart, Evening Glory, Fairland, Frank J. Symmes, Geraldine Farrar, Giant Myrtle, Giant Nymph, Gladis Plath, Gloriana, Gold Eagle, Golden Dream, Golden Measure, Golden Salmon, Henry Ford, High Nye, Illuminator, Imp. Queen of Night, Iwa, Jack London, Jacoba Van Biejeran, Joe Coleman, John T. Pirie, K's Yellow Wonder, London Smoke, Longfellow, Louise, Marie Kunderd, Marnia, Mrs. F. C. Peters, Mrs. G. W. Moulton, Mrs. H. E. Bothin, Mrs. Leon Douglas, Mrs. M. S. Burk, Mrs. P. W. Sisson, Mr. W. H. Phipps, Natalie, Nancy Hanks, Nixie, Nymph, Opalescent, Orange Glory, Orchid, Pfitzer's Triumph, Phaenomen, Purple Glory, Rev. Eubank, Richard Diener, R. J. Kunderd, Romance, Rose Ash, Ruffled Gold, Sanspareil, Scarlano, Scarlet Princeps, Taro, Thistle, Thos. A. Edison, Tycko Zang, Veilchenblau, Veiled Brilliance, Violet Glory, Watermelon, White Giant, Willis E. Fryer, Wm. G. Badger, Youell's Favorite.

NOTE—If when your order is received we are sold out on any of the foregoing in large bulbs we reserve the right to include two medium for each large bulb ordered. If sold out altogether we will substitute some Glad as good or better than the one ordered as nearly the same color as possible.

## MIXED BULBS

We offer large choice of mixed bulbs, all named varieties but unlabeled, in fine color selection at \$1.00 per 75, F.O.B. Salem, or medium sized mixed bulbs in an equally fine and wide color selection at \$1.00 for 150, F.O.B. Salem, named varieties but unlabeled. These bulbs will be of our selection but will give you fine bloom for your garden or for cut flower sales. At twice the price named if sent prepaid. Mixed large bulbs combination of sizes Nos. 1 and 2; mixed medium bulbs combination of sizes Nos. 3 and 4.

## IMPORTANT

Please let us select whether your shipment goes by express or parcel post—we'll send the best and cheapest way. And please do not try to send postage to cover your order when ordering F.O.B. Salem—let us send C.O.D. for transportation charges. When postage is sent nearly always the amount is wrong and causes confusion.



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# Upjohn's Gladiolus, May, 1933

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## Bargains in Bulbs, Planting Stock and Bulblets

### Slashed Price Surplus List

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Longview, Wash., April 21, 1933—"I was wonderfully pleased with my first order. The cleanest bulbs I ever bought anywhere.—Mrs. J. M. Crooks." The same kind of bulbs are advertised in this catalogue and you can't afford to miss buying at these prices.

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